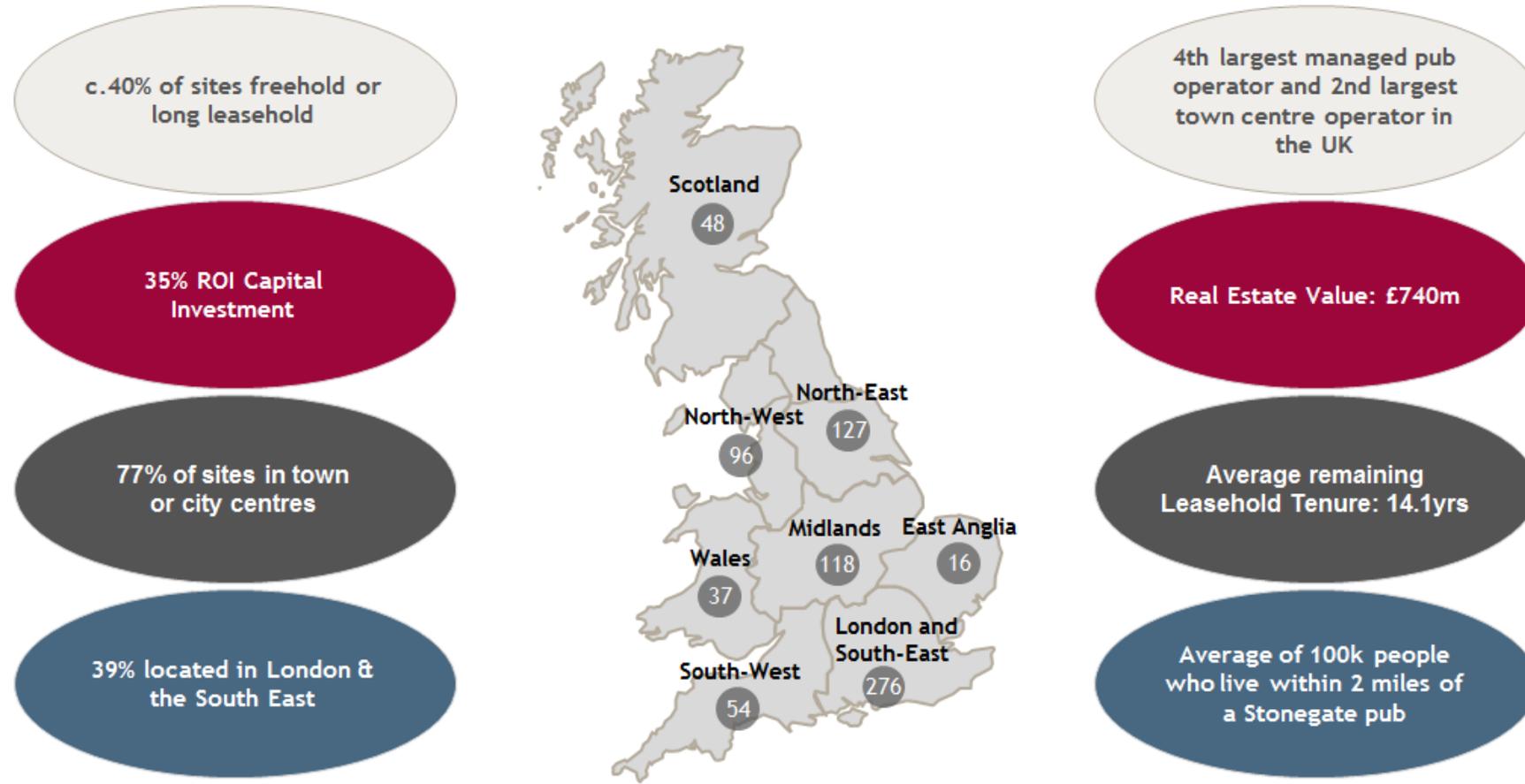


Pubwatch – a trade view
Ian Payne MBE
Chairman, Stonegate Pub Company



“Our strategy is to build the best wet let pub and bar business in the UK”

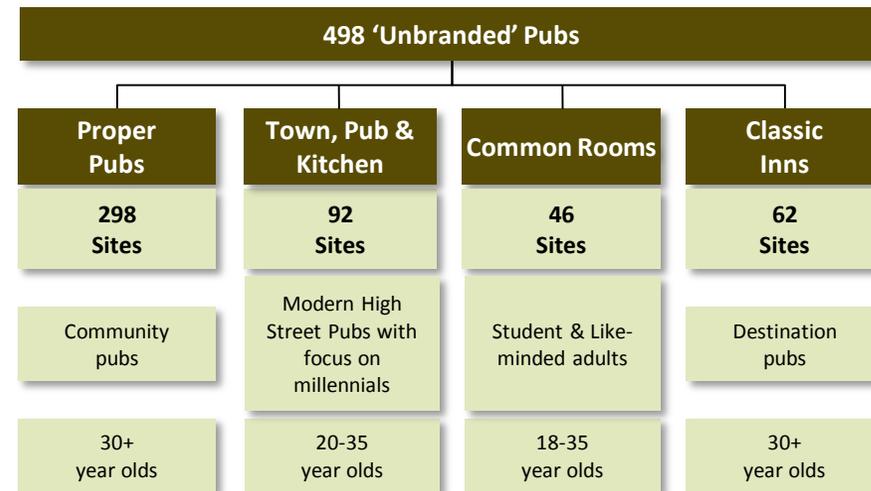
We operate a high quality estate in terms of geography and format



Diversified across 8 Formats

772 Sites

31% Branded / 69% 'Unbranded'



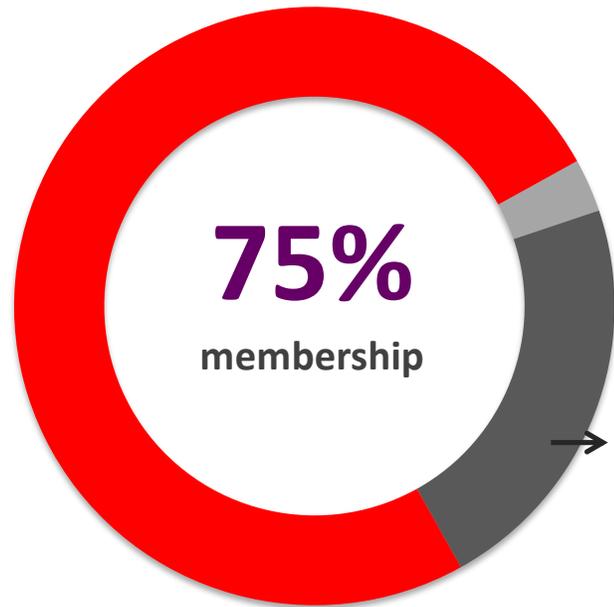
Story of Leeds

stonegate
PUB COMPANY

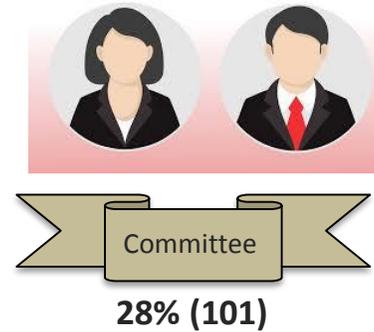
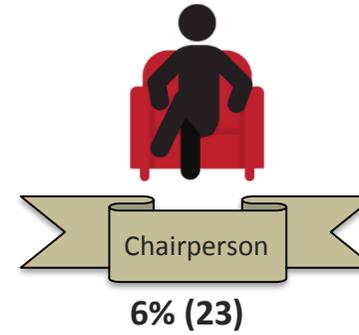


- **75%** of our sites are a member of Pubwatch; a third play an active role
- **30%** of sites are in an area with a BID
- **18%** are BBN accredited (*51% in Scotland*); 52% have won awards
- **92%** of sites support communities in some way
- **£27.5m** a year is spent on keeping our customers and staff safe within our premises

Our GM's actively support Pubwatch



→ 22% there is no scheme



A further **28%** say that they would like to play a more active role in their Pubwatch scheme

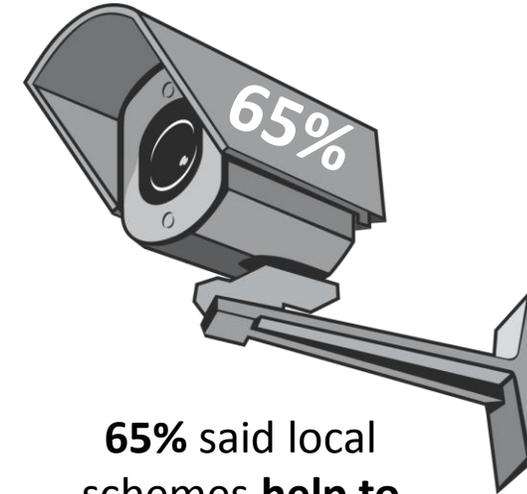
What our Licensees say about Pubwatch and other community schemes



77% said local schemes **improve relationships with neighbours**



89% said local schemes **improve relationships with police and authorities**



65% said local schemes **help to reduce crimes**

- Stonegate are the largest consumer of door staff within the pub sector
 - We use **38,000** hours of security a week across **600** venues
 - On average we employ **3,000** male and female SIA registered door staff on a weekly basis
 - We spend **£27.5M** a year on keeping our customers and staff safe within our premises
- 

- Our door teams check over **30,000** customers a week for valid ID
- We refuse circa **3%** of customers a week due to invalid or underage ID
- We have over **70** x ID scanner machines within our venues
- We currently have **50** sites operating Body Cams at a cost of £100k
- We use knife arches, wands, ID scanners and medic rooms where appropriate

- E-Learning Course
- Age Verification
 - The law on age verification for alcohol sale
 - Age verification policy and procedures
- Underage Sales prevention –**12,500 hours**
 - Refusing a proxy purchasing of alcohol
 - Managing conflict and common high-risk scenarios
- APLH qualification – 800 per year which is a one day (8 hour undertaking) = **6,400 hours**
- SCPLH qualification – 100 per year which is a one day (8 hour undertaking) **800 hours**

Popworld Liverpool

A door supervisor performed CPR on a male, clearing his airways and bringing him back to life after he had stopped breathing. The next day his parents thanked the venue for saving their son.

Reflex Sheffield

Male had a heart attack in our venue, and through the quick actions of the door supervisor in providing CPR he was revived and made a full recovery.

Edwards Peterborough

Male suffered a cardiac arrest and was discovered by a member of the door team, who successfully performed CPR until the paramedics arrived.



1

We work closely with the SIA and our door staff companies to ensure the safety of our customers and our teams

2

We are proud of the collaborative relationships we have with local police forces

3

We ensure all our staff receive the necessary training and investment to run legal and safe businesses

4

We are a national proactive supporter of Pubwatch